



## Case Study: System Solutions



**In the mid-1980s, one of the UK's leading providers of security systems to businesses, AlertSystems, developed a unique solution for perimeter protection for commercial premises. The product, known as the External Deterrent System (EDS), featured a detection system with a series of progressive alarm activations, each automatically responding directly to a specific threat level presented on a site. Once potential intruders were deterred from the premises, the system reset itself without the need for key holders to attend the site.**

AlertSystems quickly realised the EDS product could be significantly enhanced if they could incorporate CCTV PTZ Dome Cameras. It was during this period that the people who would go on to form 360 Vision Technology, had developed one of the first commercially available true 360° movement CCTV Dome Cameras.

AlertSystems recognised that these Cameras offered a perfect fit with their EDS product and so the External Dome Deterrent System (EDDS) was born. The very first sale followed in 1996, to a company who remain a customer to this day.

The partnership of 360 Vision Technology PTZ Cameras and the AlertSystems EDDS quickly proved to be a highly effective security solution and the working relationships forged during these early days provided a strong platform for the future.



360 Vision Technology and AlertSystems have enjoyed a close working relationship for over 20 years and a key factor in the relationship has been 360 Vision Technology's commitment to deliver innovative high-quality CCTV Camera solutions. Over the years, technology has advanced significantly and 360 Vision Technology have added new features and capabilities, such as powerful integrated LED white light and infrared (IR) lighting, thermal imaging and radar control, but one constant has been their commitment to deliver reliability, rugged design, and outstanding partner support.

Paul Brake, AlertSystems Sales Director comments: ***"The relationship between AlertSystems and 360 Vision Technology is as strong as ever - through our mutual commitment to deliver industry leading solutions, service and quality to our customers."***